

How about offering your customers a refund on their purchases if it snows X inches on Christmas Day, or rains X inches on Independence Day, or reaches X temperature on Labor Day?

It's simple! Your customers come into your store and make a purchase during a specified sales period. Then, if it snows X inches on Christmas Day or it rains x inches on Independence Day or it reaches x temperature on Labor Day, then all your qualified customers will get a refund on their purchases, fully insured by us! You can choose to run the promotion based on Rain, Snow, or Minimum or Maximum Temperature and you can choose any time of year to run the promotion. Below are some examples.

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"A Freezing First" Promotion Period: 12/1-12/25 Weather Peril: Snowfall or Minimum Temperature Weather Trigger Date: New Years

JULY

"Fourth Fever"

Promotion Period: 6/15 - 6/26 Weather Peril: Maximum

Weather Trigger Date: Independence Day

Promotion Period: 1/15 - 2/7 Weather Peril: Snowfall or Minimum Temperature Weather Trigger Date: Presidents

**FEBRUARY** 

"Hail to the Chief"

Weather Trigger Date: August

### Spring **AUGUST SEPTEMBER**

"Beat the Heat" "Back to School Bash" Promotion Period: 7/24 - 8/8 Promotion Period: 8/1 - 8/22 Weather Peril: Maximum Weather Peril: Maximum

Temperature Temperature

Weather Trigger Date: Labor Day

MARCH

"Let Spring Begin"

Weather Trigger Date: First Day of

Promotion Period: 3/1 - 3/15

Weather Peril: Maximum

Temperature

# **APRIL**

"April Showers Bring Big Savings" Promotion Period: 4/1 - 4/23

Weather Peril: Rainfall Weather Trigger Date: April 30th

## **OCTOBER**

"Frost on the Pumpkin" Promotion Period: 10/1 - 10/24 Weather Peril: Minimum Temperature

Weather Trigger Date: Halloween

"A Mom-umental Deal" Promotion Period: 4/15 - 5/1 Weather Peril: Rainfall or High Temperature

Weather Trigger Date: Mother's Day or Memorial Day

# **NOVEMBER**

"Turkey Day Treasures" Promotion Period: 10/24 - 11/15 Weather Peril: Snowfall, Rainfall, or Min Temperature

Weather Trigger Date: Thanksgiving Day

### Maximum Temperature Weather Trigger Date: Father's

**JUNE** 

"Tie the Record on Father's Day"

Promotion Period: 5/15 - 6/7

Weather Peril: Rainfall or

**DECEMBER** "White Christmas Payoff" Promotion Period: 11/24 - 12/17 Weather Peril: Snowfall Weather Trigger Date: Christmas

# **Other Exciting Insured Promotion Ideas**

# SPORTS RELATED CONCEPTS



Game Experience! Consumers receive their purchases for free during an agreed upon sales period if during a designated game, the baseball/football feat occurs:

- Opening Kickoff Returned for a Touchdown
- Shut Out
- Your Team Winning It All
- X number of interceptions

## Baseball

- No Hitter
- · Grand Slam
- Your Team Winning It All
- · Back to Back Homeruns

## THE LUCKY ENVELOPE GAME



Match & Win! Every customer who comes in and makes a purchase during a specified sales period will be entered into the contest. On one specific day, one lucky customer will be chosen to come in and play the lucky envelope game.

The customer will get the chance to pick two envelopes out of 15. Two of the envelopes will be seeded with the grand prize of a home makeover or a large cash value. Other envelopes can be seeded with secondary self-insured prizes. If the customer gets both envelopes that contain the grand prize, they win!